Cover: Apprentice Lauren Mapes on Bahner Farm in Belmont harvests swish chard. Photos by Jean English (p.2, 4, 6, 7 & 13), John Williams (inside cover, p.3, 5, 8 & 10-12), and Sam Vail (front/back cover, p.1)
Meeting the Challenge to Grow Organic Agriculture

The generosity of thousands of members, donors, and volunteers enables MOFGA’s work - thank you for your support in helping to make 2016 an exceptional year.

One of our proudest achievements was the adoption of a new strategic plan: Engaging a Thriving Organic Community. The plan contains a bountiful harvest of more than 100 exciting ideas for growing organic agriculture in Maine. Outlined is a tremendous set of goals that range from expanding experienced farmer training and increasing statewide educational offerings to strengthening MOFGA’s commitment to nurturing Maine’s organic community.

To realize the plan’s vision, MOFGA has launched a $20 million fundraising initiative: Securing MOFGA’s Future: The Partridge Challenge Honoring Polly Guth. To encourage others to give, The Partridge Foundation has pledged $6 million in matching funds. We look to everyone in our community to contribute, as they are able, so that together we can cultivate healthy ecosystems, communities, economies, and people through the practices of organic agriculture. We would be happy to provide you with more details if you are interested.

Your donations of time, energy, ideas, passion, and support are key to MOFGA's future. Thank you.

MISSION: The Maine Organic Farmers and Gardeners Association is a broad-based community that educates about and advocates for organic agriculture, illuminating its interdependence with a healthy environment, local food production, and thriving communities.
Agricultural Services

MOFGA’s agricultural services staff provides in-house and “on-farm” technical assistance to farmers, gardeners, and agricultural businesses addressing problems ranging from soil fertility to disease identification and best practices. We also provide marketing materials to help farmers and value-added food producers reach their target consumers. Our team coordinates dozens of educational workshops, visits numerous organic farms and businesses, and answers thousands of questions by email or phone.
MOFGA Certification Services, LLC safeguards the integrity of organic crops and products in Maine by certifying that producers and processors are meeting strict national organic standards. MOFGA certifies more than 520 organic growers and food processors. For a step-by-step guide to becoming certified organic, visit: mofgacertification.org.
Educational Programs

In addition to the 60,000 people who attended the Common Ground Country Fair, nearly 3,000 participants took part in MOFGA’s other educational programs in 2016. More than 100 events and workshops were offered at our education center in Unity, in Portland, and on farms across the state. For a complete list of coming workshops, visit: mofga.org/events

MOFGA’s educational programs are thriving thanks to the deep engagement of program participants, instructors, farmer mentors, volunteers, and other collaborators. Thanks to our expanded scholarships and childcare - made possible by financial support from private foundations - more women, young families, veterans, limited-resource farmers, gardeners, and apprentices participated in 2016.
Common Ground
Country Fair

The Common Ground Country Fair is MOFGA’s landmark event. Each year more than sixty thousand fairgoers join in a community celebrating rural living. The Fair’s 2,600 volunteers organize everything: parking cars, presenting 750 workshops, serving 10,000 organic meals at the Common Kitchen—and so much more. MOFGA is grateful to this dedicated group of people for creating the Fair experience - thank you!
MOFGA advises members of Maine’s congressional delegation, state policymakers, and government officials on a range of issues affecting public health, organic agricultural, and environmental protection. We also provide testimony and educational talks to local ordinance committees concerning pesticide use, agricultural runoff, and public health concerns. Looking to the future, MOFGA plans to expand its county chapters across Maine to increase our effectiveness in grassroots organizing and activism.
Maine Heritage Orchard
The Maine Heritage Orchard is MOFGA’s program to preserve more than 500 apple and pear varieties traditionally grown in Maine. This 10-acre orchard assures that Maine’s diversity is protected. Each year MOFGA hosts the Seed Swap and Scion Exchange and the Great Maine Apple Day. This year, more than 400 people attended a dozen organic orchard workshops.

LIF: Teaching Sustainable Forestry
MOFGA’s Low Impact Forestry (LIF) program uses workshops, articles, and one-on-one consultations to teach landowners how to manage their forests sustainably. LIF is made up of loggers, foresters, landowners, farmers, and persons interested in preserving Maine’s woodlands through ecologically and economically sound forest practices.

MOFGA’s Common Ground Education Center
Our 297-acre campus includes offices and facilities for our annual events including Farm and Homestead Day, Spring Growth Conference, Poultry Processing, and the Common Ground Country Fair.

El Salvador Sistering Committee
MOFGA maintains a relationship with two Salvadoran sustainable agriculture organizations. The committee explores issues such as organic certification, free trade, marketing, seed saving, and the effects of mining on agriculture and communities.
Charitable Gift Annuity: Financial Security while supporting MOFGA

Our Charitable Gift Annuity program (CGA) allows donors to make a gift of cash, securities, or property. In exchange, MOFGA agrees to make an annual payment to the donor and/or their beneficiary for the donor’s and/or their beneficiary’s life. For example, recently a 76-year old MOFGA member donated $100,000 of appreciated stocks. MOFGA agreed to pay her $6,000 a year (6%) for the rest of her life. The CGA provides:

**Donor benefits:**
- Satisfaction of supporting MOFGA’s work
- Charitable tax deduction; capital gains savings
- Guaranteed income for the rest of your life

**MOFGA benefits:**
- Support for operations and/or our endowment
- Gift matches the Partridge Challenge Honoring Polly Guth

<table>
<thead>
<tr>
<th>Donor's Age</th>
<th>Interest Rate*</th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>4.4%</td>
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<tr>
<td>70</td>
<td>5.1%</td>
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<tr>
<td>75</td>
<td>5.8%</td>
</tr>
<tr>
<td>80</td>
<td>6.8%</td>
</tr>
</tbody>
</table>

*The American Council on Gift Annuities (ACGA) sets the amount of interest paid to the donor.

**Donating Appreciated Securities**

Often when donors want to make a significant gift to MOFGA, they choose to transfer appreciated securities (stock and bonds). To donate securities contact:

Eric McLeod at LPL Financial Services 1-800-585-6145 ext. 1517
MOFGA’s Account Information:
Account # 6657-4241
Participant ID (DTC #) 0075
Tax Identification Number: 01-6048322
Client Name: Maine Organic Farmers and Gardeners Association

For more information, contact Chris Hamilton at 207-568-4142 or chamilton@mofga.org
MOFGA relies on financial contributions from our 11,000 members, business partners, and charitable foundations. Thank you!

2016 Business Members
A&B Naturals
AAA Portable Toilets
Acadia Insurance
Alycon Center
Allagash Brewing Company Inc.
Allen Insurance & Financial
Anderson-Watkins Insurance
Angelrox
Apple Acres Farm
The Apple Farm
Arnold Farm
Austin Associates
Axis Natural Foods
Babcock Farm
Baldwin Apple Ladders
Bangor Savings Bank
Baristas - Bites
Belanger Sheet Metal
Belfast Co-op
Big Barn Coffee Company
Birchwood Sustainable Lodging
Birthwise Midwifery School
Bleeecker & Greer - Maine Street Meats
Blue Hill Cooperative Market & Cafe
Bob's Clam Hut
Bow Street Market Inc.
Buckwheat Blossom Farm
By The Board Lumber Company Inc.
Cafe Miranda
Camden Real Estate Company
The Carpenter's Boat Shop
Carrabassett Coffee Company
Casco Bay Butter Company
Changing Seasons Federal Credit Union
The Chewonki Foundation
Coast of Maine Organic Products Inc.
Coffee By Design Inc.
Cohill's Inn
Country Fare Inc.
Coyote Moon
CROPP Cooperative/Organic Valley
Cultivating Community
D Acres Permaculture Farm
Darthia Farm
The Dockside
Dole Pond Maple Products
Downeast Salmon Federation
Duck Fat Restaurant
Duratherm Window Corporation
Dwelling In Maine
The Ecology School
Eldredge Lumber & Hardware
Evergreen Healing Center
Farm Credit East
Farm For ME
FEDCO Seeds Inc.
The Fertrell Company
FHS/Dectra
Fixit Farm
Fore Street Restaurant
Fresh Pickins Farm
Glendarragh Farm Lavender
Gold Star Honeybees
Good Tern Natural Foods Co-op & Cafe
Grandy Oats Granola
Grower’s Discount Labels LLC
Hagan Farms
Harvest Energy
Harvest Moon Pizza
Harvest Time Natural Foods
Havana
Haymart LLC
Healthy Communities of The Capital Area
Hope Spinnery
Horsepower Farm
Hugo’s Restaurant
Hurricane Island Foundation
Indian Meadow Herbals
Ironwood Mountain Farm
John Edwards Market Inc.
Johnny’s Selected Seeds
The Jojoba Company
Joshua’s Restaurant
Kennebec Valley Community College Farm
Kyes-Carpenter Insurance
Ledges Plumbing and Heating LLC
The Liberal Cup
Little Falls Farm
Lois' Natural Marketplace
Maine Coast Sea Vegetables
Maine Grain Alliance
Maine Grains
Maine Grown LLC
Maine School Garden Network
Mainely ATMs
Marquis Farms
The Milkhouse
Misty Brook Farm
Mouki Farm
North American Kelp
North Country Organics
Oak Hill Orchard
Ocean Organics
One Black Sheep LLC Headacre Farm
Organic Consumers Association
Paris Autobarn LLC
Pecameal Farm
Pinetree Garden Seeds
Portland Food Co-op
PowerWise Systems
Reiley Family
ReVision Energy
Rock City Inc.
Rosemont Market & Bakery
Royal River Natural Foods
Salsbury’s Organic Garden Center
School Around Us
Scratch Baking Company
Searsport Shores Campground
Shiretown Insurance Agency Inc.
Six River Farm
Sodco
Stantial Brook Farm
Steadfast Farm LLC
Sweet Timber Frames
Sweetwater Farm Organics
Taproot Magazine
TREEKEEPERS LLC - Johnson’s Arboriculture
Triple Chick Farm
Two Coves Farm
United Farmers Market Of Belfast
Vermont Compost Company
Vienna Farm LLC
Waldo County Soil & Water Conservation
Wellscroft Fence System
Whole Foods Market
Wicked Joe Coffee
Wild Oats Bakery & Cafe
Willow Pond Farm
Wolfe’s Neck Farm
2016 Supporting Foundations, Funds & Trusts

American Endowment Foundation / MLDC Charitable Fund  
Bakewell Family Fund  
Bangor Savings Bank Foundation  
Benevity Community Impact Fund  
The Betterment Fund  
The Bill and Joan Alfond Foundation  
The Bridges Foundation  
Broad Reach Fund  
The Brook Fund Inc.  
By Land or Sea Charitable Trust  
Clif Bar Family Foundation  
The David & Eleanor Rukin Philanthropic Foundation  
Debley Foundation  
Elliotsville Plantation Inc.  
Elmina B. Sewall Foundation  
The Evergreen Foundation  
Farm Aid Inc.  
Florence V. Burden Foundation  
Fore River Foundation  
Foundation for Sustainability and Innovation  
The Gerrish H. Milliken Foundation  
Helen & Miner Crary Fund  
Jacob L. & Lillian Holtzmann Foundation  
Jane B. Cook 1992 Charitable Trust  
Joanne & Michael A. Bander Family Fund at The Miami Foundation  
The John Merck Fund  
The Lady Slipper Fund  
Laird Norton Family Foundation

Lydia B. Stokes Foundation  
Maine Community Foundation  
MaineShare  
Milton Hart Foundation  
MLE Foundation Inc.  
Oak Grove School Educational Foundation  
Onion Foundation  
Pew Charitable Trust  
Quimby Family Foundation  
Quitobaquito Fund  
Scott Budde & Charlotte Cole Global Catalyst Fund  
Sharpe Family Foundation  
The Redmond Family Foundation  
The Sandy River Charitable Foundation  
The Seth Sprague Educational and Charitable Foundation  
The Alvin & Fanny B. Thalheimer Foundation  
Walking Stick Family Fund  
Wholesome Wave  
William E. and Lucretia W. Evans Foundation  
Woodcock Foundation  
Woodside Foundation  
Vermont Community Foundation

Government Grants

USDA - Beginning Farmer and Rancher Development Program  
USDA – Conservation Innovation Grant  
USDA - Food Insecurity Nutritional Incentive  
USDA - Natural Resources Conservation Services  
USDA - Rural Business Development Grant  
USDA - Specialty Crop Block Grant
Our membership is made up of more than 11,000 individuals across 44 states. Half of these members classify themselves as either farmers or gardeners, while the other half identify as supporters of MOFGA’s mission. We thank all who volunteer and contribute to make our organization the largest state-based organic organization in the United States.
## 2016 Financial Statement

### SOURCES OF INCOME

<table>
<thead>
<tr>
<th>Source</th>
<th>INCOME</th>
<th>EXPENSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Earned Income (Fair, Certification, other)</td>
<td>1,553,017</td>
<td>43%</td>
</tr>
<tr>
<td>Foundations</td>
<td>953,619</td>
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<tr>
<td>Government grants</td>
<td>346,952</td>
<td>10%</td>
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<tr>
<td>Individuals/Businesses</td>
<td>302,710</td>
<td>9%</td>
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<tr>
<td>Membership</td>
<td>257,922</td>
<td>7%</td>
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<tr>
<td>Endowment</td>
<td>141,282</td>
<td>4%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$3,555,502</strong></td>
<td></td>
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</table>

* Includes depreciation allocated across program areas

The Maine Organic Farmers and Gardeners Association is a 501(c)(3) nonprofit organization. All donations to MOFGA are tax deductible. A detailed financial report is available upon request.
### Growth of MOFGA's Endowment

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
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<tbody>
<tr>
<td>2013</td>
<td>$433,000</td>
</tr>
<tr>
<td>2014</td>
<td>$1,684,000</td>
</tr>
<tr>
<td>2015</td>
<td>$2,094,000</td>
</tr>
<tr>
<td>2016</td>
<td>$3,595,000</td>
</tr>
</tbody>
</table>

**Income Breakdown**
- Membership & Development: 29%
- Educational Programs: 11%
- Certification: 15%
- Agricultural Services: 9%
- Common Ground: 14%
- Management and General: 16%
- Other Programs: 2%
- Publications: 2%

**Expenses Breakdown**
- Membership & Development: 10%
- Common Ground Country Fair: 21%
- Educational Programs: 12%
- Certification: 19%
- Agricultural Services: 14%
- Management and General: 16%
- Other Programs: 2%
- Publications: 6%
“If you’re going to farm a piece of land, you ought to farm it for all it’s worth.”
– Tim Hassinger, vice-president, Dow AgriSciences

For how many bluebirds it’s worth?
For how many monarchs?
What price the elusive fireflies?

I pulled the early peas today, tossing the vines in the compost bin, then carried the sack of Tartary Buckwheat from the barn, seed grown by Liz and Chris on their farm, and sowed it in the same way farmers have sowed since the beginning, palm up, fingers pointing in the direction the seeds are thrown.

And what is that worth?
To hear the seeds meeting the ground, to look up and see the clouds that will bring rain tonight or tomorrow, and know next week the ground will be covered with pale green, triangle-shaped leaves, six weeks before the white flowers will carry bees.

– Russell Libby (1956 – 2012)
MOFGA’s Executive Director, 1995 – 2012

Maine Organic Farmers and Gardeners Association
P.O. Box 170, 294 Crosby Brook Road
Unity, Maine 04988
www.mofga.org / 207-568-4142